

Date 19, Sep. 2025



New Vacancy Announcement ASTU Techno-Business Enterprise (ATBE)

Position: - Deputy CEO for Mandate Based Business Operation

About the Enterprise

ASTU Techno-Business Enterprise has been reestablished as per the Higher Education Proclamation 1152/2019 and Council of Ministers' Regulation 456/2020, as a public enterprise and ASTU being the sole owner of this enterprise. This legal framework ensures the establishment of autonomy enterprise with a clear separation of ownership and management system of the enterprise. Hence, the management of the Enterprise is expected to be independent from its owner and is governed by the University Board through its delegate-Enterprise Managing Committee.

Vision:

ASTU Techno-Business enterprise aspires: to become a Pre-eminent Africa's University Enterprise in commercializing technology output by 2040

Mission:

- Create innovative technology solutions that generate finance and create opportunities for Communities in the digital age
- Foster a culture of entrepreneurship and developing an environment that nurtures creativity,
- Contribute to the realization of ASTU's mission through incubation, commercialization of Technologies,
- Create value for stakeholders and meeting the long-term financial requirements of the University through technology commercialization,
- Bridge the market gap for the society by providing innovative technology solutions that address Societal challenges
- To reach African market with Technology output and products

Core Values

- Customers first
- Inclusiveness
- Resilience
- Serving the community
- Innovativeness
- Quality
- Continuous improvement
- Team spirit and Integrity
- Collaboration

Skills & Knowledge:

- Visionary leadership and advanced project management knowledge.
- Comprehensive understanding of administration, finance, and operations management.
- Strong strategic leadership, decision-making, and problem-solving skills.

Key Responsibilities:

The Deputy CEO for Mandate Based Business Operation is responsible for overseeing the technology-driven and innovation-based business units within the enterprise. The role involves setting up technology-based businesses grounded in innovation and entrepreneurship, with a focus on leveraging industrial engineering practices and cutting-edge technology to drive growth and operational efficiency.

- Lead the development, implementation, and execution of technology-based business strategies aligned with the enterprise's vision and goals.
- Drive innovation in product development and service delivery within the mandate-based business units.
- Oversee technology adoption and integration into business processes to ensure operational excellence and scalability.
- Encourage a culture of entrepreneurship and innovation across business units.
- Supervise the planning, execution, and performance of technology-driven business operations.

- Ensure that each business unit operates efficiently, with a focus on meeting revenue targets and optimizing operational processes.
- Identify and evaluate new business opportunities within the mandate of the enterprise, focusing on technology and innovation.
- Manage relationships with external stakeholders, including technology partners, customers, and investors.
- Oversee the use of industrial engineering principles to streamline production processes and enhance operational productivity.
- Implement technology-based solutions and platforms that improve business operations and promote efficiency.
- Foster collaboration between business units and the enterprise's Research & Development (R&D) team to ensure continuous innovation.
- Innovation-Based Project Management:
 - Oversee and manage multiple technology-based business projects from ideation to execution, ensuring timely delivery and successful outcomes.
 - Track key project metrics, ensuring projects are aligned with business objectives and completed within scope, time, and budget constraints.
 - Provide leadership to managers and teams within the mandate-based business units.
 - Identify skill gaps and oversee training programs that foster technological innovation and entrepreneurship among employees.
 - Promote teamwork, accountability, and professional development within the business units.
 - Prepare regular reports on business unit performance, including financials, project status, and key performance indicators (KPIs).
 - Present progress updates and strategic recommendations to the CEO and the enterprise's Managing Committee.
 - Conduct performance evaluations of managers within the business units, ensuring alignment with the enterprise's goals.

Required Qualifications:

- Master's or Bachelor's degree in Industrial Engineering, Technology Management, Business Administration, or related fields.
- Additional certification in innovation, entrepreneurship, or technology-based business Management is an advantage.
- Minimum of 8-10 years of professional experience in technology-driven business operations, with at least 3-5 years in a senior management role.
- Proven experience in overseeing innovation-based businesses or startups.
- Strong background in industrial engineering, with demonstrated expertise in optimizing processes and using technology for business growth.
- In-depth understanding of industrial engineering principles, including lean manufacturing, process optimization, and technology integration.
- Strong knowledge of emerging technologies such as AI, IoT, automation, and how they can be applied in business operations.
- Expertise in project management methodologies (Agile, Lean, etc.) to manage large-scale business operations and technology projects.
- Experience with financial analysis and budgeting for technology-based business units.
- Strong leadership and people management skills, with experience leading cross-functional teams.
- Ability to foster an innovative and entrepreneurial culture within the organization.
- Excellent strategic thinking and decision-making skills to guide business growth.
- Strong communication and interpersonal skills, with the ability to effectively interact with internal teams and external stakeholders.
- Proven ability to manage multiple projects and business units simultaneously.
- High adaptability to evolving technologies and market conditions.

Employment: **Contractual**

Location: **Adama, Oromia ,Ethiopia**

Place of work: **ASTU, Adama**

Interested candidates are required to submit their CV and one recently taken picture along with letter of application written in English clearly stating their contact addresses such as Mobiles, Telephones, etc. not later than **29 September 2025**.

NB: Document must be delivered physically to **ASTU Office No 410** from **8:00** am to **3:00** pm. **September 22-29/2025**.

ADDRESS: ASTU Techno-Business Enterprise, Adama – Ethiopia, ASTU

For additional information please call us **022-211 32 03**